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WHOLESALE PRICE LIST

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This last year we have had to cut our acreage of gladiolus 50% on account of the scarcity of labor on the farm. A dry season reduced the number of large size bulbs atill more. Thus the cost of growing has really doubled. This seems to be the same with all growers.

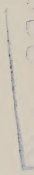
We are pricing our bulbs at a very reasonable price and expect to be sold out long before our usual time. We advise you to order your bulbs NOW. We will hold your bulbs for shipment later in the season if this is desired (see Terms of Sale).

As varieties are sold out we will substitute a similar variety giving you full value for your money. If this is not satisfactory give us a second choice when you order.

	per 100		per 1000	
	No.1	No.2	No.1	No.2
Anna Mae, white	$1.50	$1.25	$	$ ....
Albatross, pure white	2.00	1.75	....	....
Alchimist, pure yellow	2.00	1.75	17.50	15.00
Bagdad, smoky old rose	1.50	1.25	....	....
Bela Queen, creamy white, late	2.50	2.00	20.00	17.50
Berty Snow, popular lavender	1.25	1.00	10.00	8.00
Betty Nuthall, orange pink	1.00	.80	8.00	6.50
Chas. Dickens, purple	2.00	1.75	....	....
Dracocephlus, only green species	5.00	4.00	....	....
Early Orange, brilliant orange	2.00	1.75	....	....
Excellence, orange vermillion	1.00	.80	8.00	6.50
Fairest Pearl, white	1.50	1.25	....	....
Flaming Vale, cardinal red	1.00	.80	8.00	6.50
Golden Dream, deep yellow	1.00	.80	8.00	6.50
Gold Dust, new yellow	2.50	2.00	....	....
Gov. Pinchot, finest silvery pink	2.00	1.75	....	....
Helga, salmon pink	1.00	.80	....	....
Kassel, dark scarlet	2.00	1.75	....	....
Maid of Orleans, milky white	2.00	1.75	17.50	15.00
Minuet, best clear lavender	2.00	1.75	17.50	15.00
Miss Bloomington, lemon yellow	1.00	.80	....	....
Moravian, lavender	1.00	.80	8.00	6.50
Mrs. Geo. W. Moulton, violet red	1.00	.80	8.00	6.50
Pelegrina, dark violet blue	2.00	1.75	....	....
Picardy, clear shrimp pink	1.00	.80	8.00	6.50
Pink Clover, lavender rose pink	1.50	1.25	....	....
Pink Favorite, light silvery pink	1.50	1.25	....	....
Queen of Bremen, lavender pink	1.00	.80	8.00	6.50
Red Phipps, glowing red	2.00	1.75	17.50	15.00
Red Commander, deep rich red	1.50	1.25	12.00	10.00
Red Splendor, brilliant scarlet	2.00	1.75	17.50	15.00
Vermillion, scarlet, white throat	1.25	1.00	10.00	8.00
W. H. Phipps, La France pink	1.50	1.25	....	....
White Butterfly, white, decorative	1.00	.80	8.00	6.50
Our Garden Mixture, field grown	1.00	.80	8.00	6.50

Terms of Sale

Cash with order if immediate shipment; 25% with order if to be held, balance C.O.D., when shipped. Priced F. O. B., Goshen, Indiana.

Twenty-five bulbs of one variety at the 100 rate; two jundred fifty bulbs at the 1000 rate. Bulbs are free from disease and thrip. State inspection #523. All bulbs guaranteed first quality.

R. W. TEUCHERT GOSHEN, INDIANA